



Solvang Festival Theater (SFT) Rate Schedule

THEATER USE (<i>includes use of Lobby & Garden Areas</i>)	\$ 3,000
LOBBY & GARDEN AREAS ONLY	\$ 2,000
Each consecutive day after 1st day: (per day)	\$ 1,200
<i>Rehearsal (1st day)</i>	\$ 1,000
Each consecutive rehearsal day after 1st day	\$ 800
<i>Set-Up, Construction & Installation (Per Day)</i>	\$ 400
<i>Tear-Down Day (Per hour)</i>	\$ 50
LIGHTING (THEATRICAL & CONCERT) (<i>includes 1 operator</i>)	
<i>1st performance day</i>	\$ 1,500
Each consecutive performance day	\$ 800
Second Operator (<i>1 extra Operator required per Spot if used</i>)(per hour)	\$ 40
LABOR (<i>required for all Theater Rentals</i>)	
House Manager (based on 8-hr day, hourly rate)	\$ 35
House Manager (additional hours)	\$ 40
Janitorial (1st day)	\$ 250
All days thereafter (#days x \$150)	\$ 150
ADDITIONAL ITEMS (Per Day)	
Concession Stand	\$ 300
Company Store (<i>Limited availability</i>)	\$ 100
Box Office (<i>Limited availability</i>)	\$ 100
Music Licensing (<i>if applicable</i>) as % of gross ticket sales	1.6%
Ticket Facility Fees (Per ticket sold)	\$ 3
<i>Additional items not listed above to be discussed at consultation</i>	

We offer a 15 percent discount to non-profit organizations, excluding our labor costs.

Standard "day" event reservation is for 8 hours between 8:00 am and 10 pm.